Pay Rate:

上午九點多,天氣已有了中秋後的涼意, 可是在位于 Twinsburg 的一個二手車競拍現 場卻是氣氛熱烈,兩條拍賣線同時開啓,排成 長龍的汽車以每分鐘一輛的速度奔馳而過, 叫賣聲不絶于耳,\$7000……\$7600……\$8000 ……\$8200。現場的叫賣聲嘎然而止,一輛鋥 亮的二手 Honda Accord 被一個年輕漂亮的 女孩拍停了! 交易員小聲並帶着關愛的語氣 對她說:"你可看好了,這車有些問題。"而這 個女孩毅然用一個堅定的眼神拍下了這部 車,她的顧客、車的買主 Case 留學生小劉在 一邊緊張得不敢呼吸。

這里記録的是 10 月 7 日在 ADESA AUTO ACUTION 汽車拍賣過程中的一個細 節,這個出入于汽車拍賣行里唯一的亞裔年 輕女孩叫 Cindy,是 Case 大學剛畢業的學生。 Cindy 爲什么這么自信就拍下這部 "有些問 題"的車呢?原來,早在前一天,她已經帶領小 劉等幾位想買車的留學生在汽車專家父親 的陪同下對這輛車進行了認眞徹底的檢查、 試駕,並且對車子的"問題"做了維修估價,她 還通過網絡把這輛車的市場行情摸得一清 二楚。跟據 KBB 的估計,價值\$12000--\$16000 的車,在這里以\$8200拍成。再加上幾百元的 修理費,這輛車仍然是物超所值。

Cindy 説: 看到我周圍新來的留學生總

是爲買車而煩心, 我就想起我剛到 海外的日子, 那時 因爲沒有車, 吃盡 了苦頭。我孤身-人在異鄉東奔西 走,不懂行又沒有 時間,即使有錢也 怕買不到可靠的 好車, 如今我做這 -行是想在我父 親的幫助下替爲 買車而苦惱的華 入提供一個方便, 讓他們免去我當 年苦苦尋車的煩

ADESA 二手

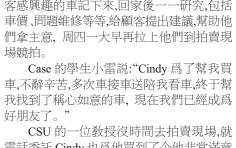
車行是每周四拍賣,周三對外開放,有執照的 人可以到里邊去看車,試開。只要有人誠心買 車,Cindy 父女倆就周三帶他們去看車,把顧 客感興趣的車記下來,回家後一一研究,包括 場競拍。

電話委託,Cindy 也爲他買到了令他非常滿意 的 Toyota Camry。

莘莘學子們忙于功課, 沒有時間和交通 工具,更沒有汽車專業知識,看車,選車成了一 道難題。一些人即使在百忙之中擠出時間托 上朋友到處看車,卻又不知道從何下手,拿不 定主意。更有些人花了大價錢買到了二手車, 送到車場驗車, 卻發現買到表里不一的上當 車。Cindy 父女接送大家選車,驗車,試駕,除去 了很多人的買車煩惱, 他們的熱誠服務贏得 了廣大留學生的好評。

如果有人想請他們給你買車, 可直接與 他們聯繫,電話:440-941-1686

(伊利華報報道)



qualifications The Self-Sufficiency/Senior Services Department offers services to help needy individuals and families who are mostly immigrants and refugees and are limited English speaking living in Cuyahoga County. The Department provides employment services, job skills training, vocational ESL, life skills, assist individuals to access public benefits. In addition, the Department is respon-

Asian Services In Action, Inc.

30-40 hours/week, great benefits (pro-rated), salary based on

Position Available: Program Coordinator (Cantonese or Fujinese Speaking)

sible for congregate meal, socialization, and transportation services of older adults.

Location: Cleveland, Ohio

Position Description: Under the supervision of the Manager of Self-Sufficiency/Senior Services, the Program Coordinator is responsible for conducting the employment needs assessment of each enrolled participant, develop an individualized plan of action for self sufficiency and assist in addressing employment needs. The basic responsibilities of the Program Coordinator include the following:

- Conduct an employability needs assessment to determine basic needs and level of acculturation
- Develop an individualized employment plan for self sufficiency.
- Identify and connect community and employment resources to support participant's and family's employment, acculturation and self-sufficiency needs.
- Assist individuals to access and remove barriers to public benefits.
- Provide ongoing case management services to program participants and their families
- Coordinate and supervise program activities, events and workshops as assigned
- Attend all ASIA staff meetings.
- Other duties as assigned

Minimum Qualifications:

- Bachelor's degree in social work with experience or a master's degree in public administration, nonprofit management or social work.
- Experience in case management or social services
- Experience with and knowledge of the Asian communities is a must.
- Excellent written and verbal use of the English language.
- Must be bilingual in Cantonese or Fujinese

General Information

30 to 40 hours per week (varies based on need; benefits are available based on hours worked). The position offers great potential for growth and long-term, full-time employment opportunity. Benefits include health insurance allowance, retirement, paid vacation, holidays and personal days, opportunities for training and promotion.

For further information, you may email your resume and coverletter to:

Susan Wong, Manager (susan.wong@asiainc-ohio.org). No calls please.













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